

LIVING WELL IN LOWRY

BY NEIGHBORS FOR NEIGHBORS

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From condos to Dream Homes, *John Baldree* can help with yours!

John Baldree is a long-time resident of the Lowry area. He hails from Florida's Panhandle, but settled here in the Rocky Mountains over 15 years ago. He brought with him his southern hospitality and passion for the real estate business.

"I have a lot of energy and I realized I needed to put that somewhere. That somewhere is working for my clients. So, whether I'm finding their Dream Home, getting them into their first condo or selling off property for empty nesters who are downsizing, I'm happy!"

John doesn't use the term *dream home* lightly. Being the number one agent on *Zillow*, *Trulia* and *Realtor.com* for Lowry's 80230, he earned the opportunity to, literally, sell Lowry's Dream Home on 6th Avenue last spring.

"I knew I wanted to build my reputation here because, honestly, I love Lowry! It's a small, tight-knit community made up of retirees, young professionals and families alike. I want people to know that it's Cherry Creek and Crestmoor, or Hilltop without their prices. It's an approachable neighborhood," he explains.

John realizes 80230 is one of Denver's smallest zip codes, but it packs a big punch as being a highly desirable area in Denver. It has some of the most attractive amenities in the city. From plenty of green space, parks, schools, shopping and dining, to its proximity to the rest of the metro area from I-70 and DIA, to downtown, Cherry Creek North and the Denver Tech Center (DTC).

Many of John's clients are professionals on the Anschutz Campus near Colfax Avenue and I-225. They work at UC-Health, the VA, or Children's Hospital and they want the convenience and comfort of living close by.

"It's not about getting the listing or the sale for me, but it's about building a relationship with my client and doing what's best for you. If I can do that, then I've succeeded. If it's not a good time to sell, I'll tell you. If you need to get some repairs done before we list, I'll tell you and I'll help you get that punch list completed. I'm honest and fair and my clients appreciate that."

From staging, photography, housecleaning and handyman services, John has a network of professionals he trusts who will help you achieve your home buying or selling goals.

Are you thinking of selling your home? John offers the following tips to you. "Do your research. Interview your agent and make sure he or she is in it for *your* best interest and not *their* bottom line. Open up your blinds and windows and let that Colorado sunshine in! Always keep it light and bright. And, declutter. Period."

John makes himself available 24/7 for his clients needs. After all, he says, "It's not every day you're trying to sell (or buy) your most valuable asset. My clients deserve to know they're in good hands. To have that peace of mind truly goes a long way." When he's not scoping out the neighborhood, finding people their dream home, you can find John golfing around the corner at CommonGround Golf Course and enjoying family time with his wife and 2-year-old daughter.

John Baldree can be reached at 720-327-1743 anytime! For more information, visit johnbaldree.com or yourlowryhouse.com.



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